

Strap in and grab your helmet!

[Regional Sales Manager, Southeast]

Our client is looking for a very bright, proactive and flexible Regional Sales Manager for the Southeast U.S. And, you better brace yourself: if you're successful, growth within our client can be *very fast!*

You will use your strong people and negotiations skills, your ability to work independently and your ability to call on multiple levels of customers (both solo and with your independent rep agency network) as well as your strong sales experience of architectural lighting as you cover the Southeastern U.S. visiting with key customers, making new product presentations, and training your independent rep agencies on those new products.

Our ideal candidate is currently a Regional Manager or Sales Representative calling on architects and lighting designers. You should have a very solid track record of employment and you should ideally be located in Atlanta (though outstanding candidates in Florida and North Carolina will be considered). 70% travel. BS/BA preferred but not essential (technical degree a plus); some international travel.

If you want a career, not a job, send us your resume along with an accomplishment that best demonstrates your most significant work. Include this in your email response. We'll read it first. *E-mail your resume **NOW** to Andrew Chapman at: andrew@pompeo.com*

We believe your accomplishments are as important as your resume. If you are an achiever, we'll get back to you right away.

*Since 1986, the most highly regarded companies, both large and small, in the lighting and electrical industry have depended on **Paul Pompeo** to bring them the most accomplished and vital talent available---candidates who will perform and grow with your company for the long term. To discuss your specific needs, call or e-mail **The Pompeo Group** now. Visit our new website at www.pompeo.com*

note: contact Tom Hunter at 678-488-6675 with any questions!